**Building Elaboration “DRAPES”**

**How do I do that?**

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| --- | --- |
| **D** | **Direct Quote** |
| **R** | **Rhetorical Question** |
| **A** | **Analogy** |
| **P** | **Personal Experience/Scenario** |
| **E** | **Example** |
| **S** | **Statistic** |